

All Calls

Ashwini

Quality Score



Purpose Of Call

Personal loan

CIBIL

Not Mentioned

City

Vadodara

Gender

Male

Education

M.Com

Occupation

Finance in a textile firm

Income Details

Around 1.5 lakh per month

Family Details

Not Mentioned

Other Customer Insights

Needs 20 lakh for house renovation. Willing to invest 20 lakh from his side. Wants loan within this month.

Call Summary

Ashwini from Vadodara wants 20 lakh personal loan for house renovation. Works in finance at a textile firm with 1.5 lakh monthly income.

Customer Conversion Chances



Telecaller Evaluation

Script Followed



Greetings



Asked If It Right Time To Talk



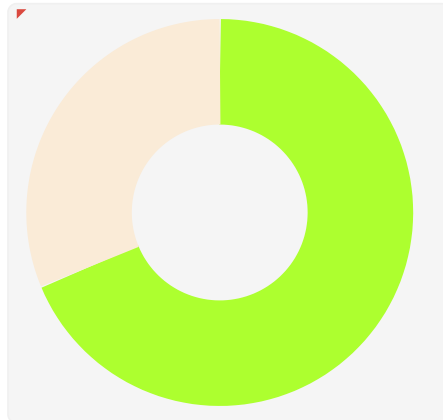
Introduced Himself



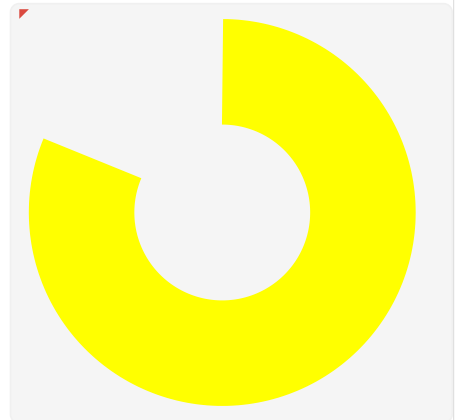
Professionalism



Clear Explanation



Probing



Postive Aspects

Greeted well. Gathered customer details. Provided loan details.

Things To Improve

Could have asked if it's the right time to talk. Explanation of loan details could be clearer.

Message

Hi Ashwini, it was great talking to you. I'll get back to you soon with the best loan offer for your house renovation. Please let me know if you need any other information.

Phone Number

+91

Send message

WA Status

T

Mark On Calendar

Follow-up with Ashwini on 11am tomorrow.

Quick add

Calendar Status



Recording Link



AI Nitin Sir